

DMCC ENERGY CLUB SEMINAR AGENDA

ENERGY OUTLOOK SEMINAR

ASIA PACIFIC AND MIDDLE EAST

3rd March 2015, Almas Conference center, Ground Floor, Almas Tower , JLT, DUBAI, UAE

8:00 | Registration & Networking

8:55 | Welcome Address: Samer Habbal, General Manager Financial and Risk, Thomson Reuters

9:00 | Opening Keynote: DMCC Executive Management

9:15 | Thomson Reuters Oil Research & Forecasts: Middle East/Africa Perspective

- What It Means for the Region
- Yaw Yan Chong, Director, Thomson Reuters Oil Research & Forecast

9:45 | New Paradigm for Oil, New Opportunities

- The return of volatility to the oil markets
- Opportunities in a contango structure
- Derivatives outlook for the Middle East and Asian markets
- China's managed slowdown and the impact for the Middle East
- How the DME is benefiting from the new silk road
- Paul Young, Head of Energy Products, Dubai Mercantile Exchange

10:15 | Falling oil prices, increasing volatility and changing technology: Understanding the new reality of the global oil market

- Declining in oil prices – Is there anything different this time?
- Is the market in the middle of a boom and bust cycle?
- Is this the end of the commodity super cycle or is there a rebound on its way?
- What could 2015 bring?
- Fabrice Tayot, C & E Business Manager, Thomson Reuters

10:45 | Networking break

11:15 | North American Shale Oil Developments: What Next ?

- American producers reaction to current price levels
 - Which region will be first impacted by lower prices?
 - Will exports help the American producers cause?
 - If not exports... what will?
- Esa Ramasamy, Global Director, Strategic Oil Market Development – Platts

11:45 | Competition for M.E. resources from Asian energy champions

- Expansion of Asian E&P's in the Middle East
 - Importance of partnerships to the Middle East's trade and development goals
 - Differentiation matters: How engagement policy shapes successful bi-lateral trade
 - Outlook for the incumbent western oil majors
- Albert Stromquist, Managing Director, Lanstrom Advisory Services LLC

12:15 | An energy brokers view of the market

- The winners and losers of the global oil markets
 - Is there a shifting balance of power in the market?
- Matt Stanley, Fuel Oil Broker, FIS DMCC

12:45 | Lunch

13:30 | Action and Reaction: MENA in an era of lower oil prices

- Middle East – winners and losers
 - Iraq – revival amid chaos?
 - Iran – the return?
- Robin Mills, Head of Consulting, Manaar Energy Group

14:00 | Geo Politics and insight into Lebanese Market

Insight into Lebanese Market

- Energy market structure
 - Supply and demand (Public /Private sectors,)
 - Main markets that supplies Lebanon
 - Storage capacity (seaports) / Distribution (petrol stations)
 - Future energy projects
- Oscar Yamin, APIC President and CEO LiquiGas

14:30| Impact of new refining capacities on middle distillates markets

- New refining capacities being added in the regional market. A problem of plenty?
- Is the Mideast Gulf turning into a net exporter of gasoil?

- Is there a way out for Indian refiners?
- New product flows and the effect on Mopag differentials

➤ Shibu Itty Kuttickal, Senior Analyst, Argus Media

15:00 | Understanding Risk and Sanctions in the Energy Market

- What should this Market do to ensure combat and control:
 - Money Laundering
 - Terrorist Financing
- Complying with International Sanctions
- The Importance of Corporate Governance to maintain the compliant status of all of the above

➤ Hala Bou Alwan - Head of Advisory and Educational Services, EMEA, Thomson Reuters

15:30 | Chairs Comments and end of event